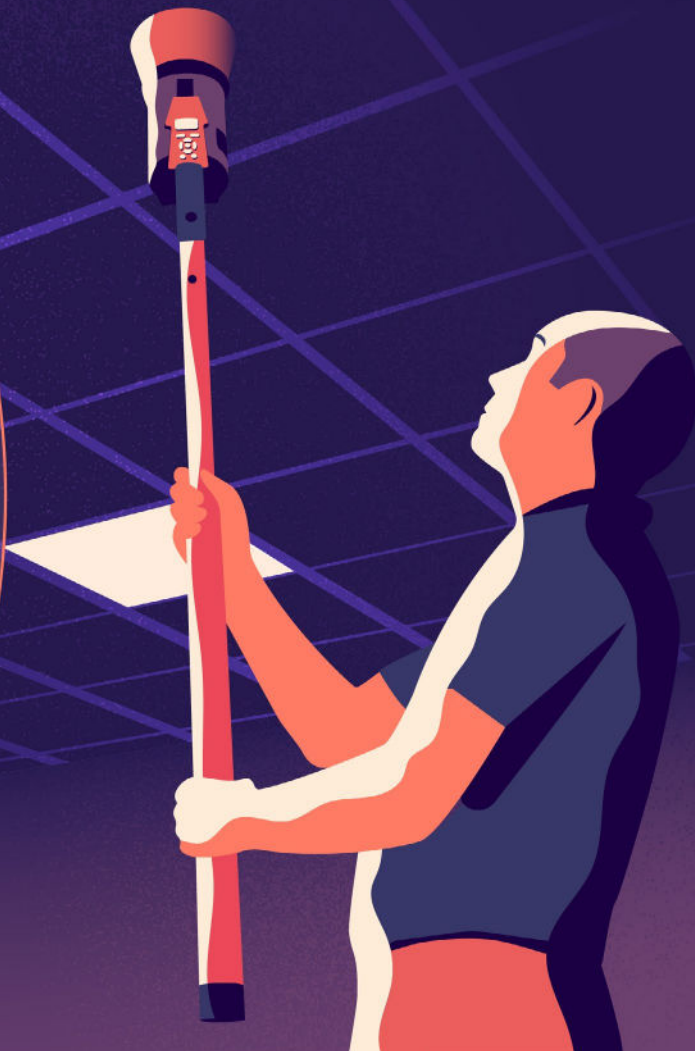




**IS NOW THE TIME
TO SWITCH?**

2022



HOW SWITCHING TO TESTIFIRE CAN BENEFIT YOU AND YOUR BUSINESS

Scenario 1

Small Maintenance Company

Number of daily tests per engineer	Engineer salary
150	£32-£36K

Number of engineers	Current aerosol
3	Solo A10S

Faster testing based on multifunction and clearing efficiencies of Testifire resulting in an average weekly time saving of 4.2 hours per engineer. Total man hours gained based on 1 engineer testing 120 smoke and 30 heat detectors, or 30 multi-sensors and 90 smoke detectors 5 days per week, 48 weeks per year with Testifire. Annual consumable saving based on 180 tests per Solo A10S vs. 480 per TS3 cartridge.

52%

Saving on cartridges over Solo A10S

12.45

All engineers total hours saved per week

£9.5K

Year 1 saving with Testifire

£12.3K

Year 2 saving with Testifire

3.5

Months to regain your investment

SWITCHING FROM SOLO A5 TO TESTIFIRE

Scenario 2

Medium Sized Maintenance Company

Number of daily tests per engineer	Engineer salary
150	£32-£36K

Number of engineers	Current aerosol
8	Solo A5

Faster testing based on multifunction and clearing efficiencies of Testifire resulting in an average weekly time saving of 4.2 hours per engineer. Total man hours gained based on 1 engineer testing 120 smoke and 30 heat detectors, or 30 multi-sensors and 90 smoke detectors 5 days per week, 48 weeks per year with Testifire. Annual consumable saving based on 180 tests per Solo A5 vs. 480 per TS3 cartridge.

18%

Saving on cartridges
over Solo A5

33.26

All engineers total
hours saved per week

£12K

Year 1 saving with
Testifire

£19.4K

Year 2 saving with
Testifire

7.3

Months to regain your
investment



40%

FASTER TESTING

Compared to testing with traditional Solo test tools, Testifire can deliver 40% faster testing.

This is achieved through use of the 'clearing' mode and the convenience of using an all-in-one tester.

The need to carry multiple tools and spend time switching between them is simply removed – leading to significant time savings on each site.

18%

CAPSULE SAVING

Testing with smoke capsules offers a significant saving compared to Solo smoke aerosols.

The controlled release of smoke from Testifire, together with the higher test capacity of a TS3 capsule, delivers an 18% saving compared to Solo A5. The saving increases even further if switching from Solo A10s.

This, plus advantages linked to shipping, storage and detector compatibility, make a switch to Testifire even more appealing.





80%

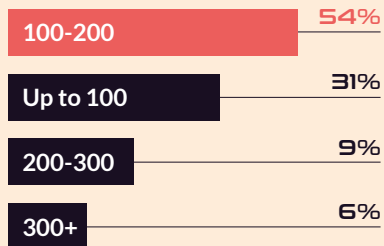
REDUCTION IN RE-ALARMS

The clearing mode within Testifire is another major time saver. Engineers report that, when using smoke aerosols clearing of detectors is a regular problem.

Too much smoke can easily be applied to a detector under test which not only wastes smoke – but also causes the detector to re-alarm, requiring a longer time to be spent under each detector whilst the smoke is ‘fanned’ away.

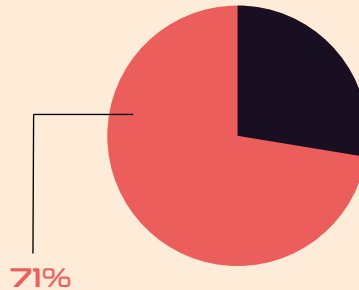
TESTING INSIGHTS

Engineers are regularly testing up to 200 detectors per day



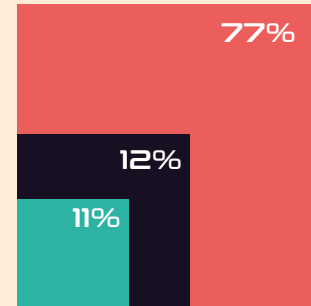
Detectors testers LinkedIn Poll

In recent years the use of multi-sensor detectors has risen significantly



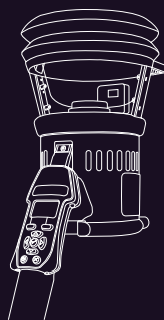
Detectors testers Customer Survey

Almost 90% of engineers experience nuisance re-alarms



- Occasionally experience re-alarms
- Often experience re-alarms
- Never experience re-alarms

Detectors testers Customer Survey



No Climb Products Ltd
Edison House, 163 Dixons Hill Road,
Welham Green, Hertfordshire,
AL9 7JE, United Kingdom

Tel: +44 (0) 1707 282 760
info@detectortesters.com

www.detectortesters.com/testifire



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